



POSaBIT is a FinTech, working exclusively within the cannabis industry. We build solutions to create new and better financial services and transaction methods for our customers. We strive to bring cutting edge software and technology to the cannabis industry, so that all merchants can have a safe and compliant set of services to solve the problems of a cash-only industry. Our home base is just outside Seattle, but we are looking for candidates from all over the country that can work remotely.

Top Reasons to Work with Us

- Our target markets are growing at 25X over the next three years.
- Being part of this new industry customers need our innovative solutions, making us uniquely positioned to capitalize on a once-in-a-lifetime market opportunity.
- We have an undeniable positive impact on our customer's business, providing tremendous value and solving critical pain points.
- We offer a fun, dynamic workplace staffed by passionate individuals who are committed to achieving something special.
- Your contributions will be visible and be impactful!
- Proactivity and risk-taking are encouraged and rewarded.

Role Responsibilities

We're hiring a Senior Product Manager to work on product development for our Payments and Point of Sale solutions. You will collaborate with the product management team and engineers to deliver new products, plan short and long-term roadmaps, and orchestrate wide-scale product implementation and rollout for cannabis retailers nationwide. Past experience working in the cannabis software industry is a HUGE plus for who we are seeking to fill this role.

Additional responsibilities include, but are not limited to:

- Working with senior leadership to define and manage product roadmap timelines and milestones
- Conduct market research in new and emerging markets
- Continually assessing the competitive landscape

- Solicit ideas and feedback from internal teams, as well as new and existing customers
 - Log and track feature requests and reported defects
- Develop and grow strategic partnerships
- Illustrate design ideas using storyboards, process flows, sequence diagrams, and/or prototypes
- Craft product requirement documents to communicate business goals, product vision, scope, functional (i.e. specific features) and non-functional (i.e. hardware) requirements, and roll-out plans
- Coordinate new product/feature implementation to develop timelines around go-to-market strategies with internal teams (i.e. accounting, sales, marketing, customer success, etc.)
- Measure, track and report on the success of new product/feature releases

What you Need for this Position

- 4-5+ years of experience in Product Management
- Experience working with cannabis operators, including: retail, cultivation, manufacturing, and/or distribution
- Experience working with enterprise/multi-state cannabis operators
- Proven leadership skills and ability to deliver results in a fast paced environment
- High energy individual that is passionate about providing innovative solutions for cannabis operators

What's In It for You

- You get to work in a fast-growing industry experiencing rapid growth
- Opportunity to make a significant impact and be recognized for it
- Stock option plan
- Excellent benefits including – medical, dental, vision, 401k, life, and disability insurances
- Time off
- Monthly remote work stipend

POSaBIT Inc. is an Equal Opportunity Employer

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, protected veteran status, or any other characteristic protected by law.

Your Right to Work – *In compliance with federal law, all persons hired will be required to verify identity and eligibility to work in the United States and to complete the required employment eligibility verification document form upon hire.*